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Director Administrative Services



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January 9, 2003

Mr. Barry M. Schuster
3419 Via Lido #333
Newport Beach, CA 92663

Dear Mr. Schuster:

Visalia Unified School District would like to thank you for the service you provided to all four high schools. It was a pleasure working with you and your staff throughout the entire process of planning, designing and installation. We appreciate the quick and flexible work schedule you developed to carry out the renovations of our cafeterias. Your completion of the work in a five-day period eliminated the disruptions to our program. Our students, staff and community all recognize and appreciate the high quality of the new furniture and the new interior design schemes you brought to our campuses.

Participation in our nutritional services program at the sites you renovated has significantly increased. Students strongly prefer the cafeteria seating areas that resemble a fast food court arena. Food sale revenues have increased as more students are making use of our cafeteria services. The students are also leaving the cafeterias cleaner. Students treat the area much as they do fast food restaurants and mall food courts. They demonstrate better behavior including depositing trash in the provided receptacles as they expect to do in most fast food restaurants. Visitors from other school districts have seen the cafeterias and have given positive comments stating they wished their school districts provided such a positive environment.

Universal Seating customer service has been exceptional and your staff was great to work with. They were in contact with a school representative at all times. They trained staff on the booth removal and much more. Concerns and questions were responded to quickly. I am pleased to recommend you and your firm.

Thank you again for turning our cafeterias from dull to fabulous.

Sincerely,

A handwritten signature in blue ink that reads "Terry J. White".