



Turlock High School Food Services

Scott Soiseth, Food Service Manager

Dear Gerry:

I just wanted to drop you a note letting you know of the success we have had in the Food Service department this last year.

We all know the great challenges we had in getting this furniture installed for our first day of school. Since it was not until the end of June that we decided to go forward with this project and you received our order. That gave you and your staff a whole eight weeks to design, manufacture and install the new furniture in our cafeteria. You did a great job!

Well we made it, and the students did arrive that first day of school to see a great new look in the school cafeteria. Both the students and the staff at Turlock High School met it with many great comments and a real excitement.

Gerry as Food Service Director I knew Interior Systems, Inc. furniture would help increase my volume of sales in the cafeteria and increase repeat sales. I felt the students would enjoy this new setting and would remain in the Cafeteria for their complete lunch period.

The thing however, I did not realize is that by changing our décor and using your companies design and expertise. Are that my daily sales would increase by 10% and my second sales increased up to 30%. That kind of increase allowed the Food Service department to recoup our total investment of \$60,000 in our first year. That was great!, and exceeded all of my expectations.

Again Gerry, it was great working with Max, yourself and the staff at ISI on this project.

Sincerely,

Scott Soiseth
Food Service Director
Turlock School District